IF NAME IS NOT FOUND BELOW: Refer to Mixed Group column to right for page reference. Active corporations and firms, indexed by first letter or first two letters of first principal word, (ignore the prefix The), Churches, Lodges, Cemeteries, etc. indexed under their general heads, are entered on correct sub-index sheet and separately grouped on page designated, COTTCO UNIVERSAL INDEX No. 8-24 (U.S. Copyright No. 122559—1933) The Cott Index Company, Columbus, Ohio				CORPORATION AND FIRM NAMES TO WHICH REFER IF NAME IS NOT FOUND IN RULED SPACES TO LEFT	
Column 2	PAGE	Enter Names First in Column 1	PAGE	CLASSIFIED BY FIRST LETTER OR FIRST TWO LETTERS OF FIRST PRINCIPAL WORD	
Walsh & Company, W.W.	293	Webb-Leach Company	111		
		Wachovia Bank & Trust Co.	137		
			and the second s		
		Waccamaw Bank & Trust Co.	197	Wa	
		•		Wb Wc	
	erroten unga eerrotektrisseen op	Walker Memorial Hospital, James	287	Wd Page 4	
			and the state of t	We	
		Watters-Snipes Realty Co.,	289	Wf Wg	
		West Construction Company	291	Wh	
Vilmington Terminal Corp.	179	Wilmington, City of	113	Wi	
Wilmington Terminal & Warehouse Co.	177	Wilmington Beach Corporation	115	to Page 4	
Vilmington Iron Works	175	Wilmington Beach Investment Corporation	115	WI	
Wilmington Cape Fear Corp.	173	Wilmington Suburban Company	117	Wm Wn	
Wilmington Homes, Inc.	199	Wilmington Savings & Trust Co.	119	WI	
Wilmington Building Corporation	201	Winter Park Gardens Co.	121		
Wilmington, Bank of	261	Wilmington Wrights. Beach Causeway Co.	127	Wo	
Wilmington Furniture Company	263	Wilmington Investment Co.	129	Wp Wq	
Wilmington Light Infantary Incorporated	265	Wilmington Development Co.	131	Wr	
Wilmington Stamp & Printing Co., Inc.	267	Wilmington Homestead & Loan Ass'n.	183	Ws Wt	
Wilmington Printing Co.	267	Willetts Realty Company	181	Wu Page 4	
Wilmington Ice Cream Co., Inc.	269			Wv Ww Wx	
Wilmington Ice Cream & Milk Co. of Wilm	269	Wright & Son, J. G.	123	Wy	
Wilmington Star Co., Inc., (News)	271			Corporations & Firms Initials only	
Willetts Building Corporation	273	Wrightsville Beach, Town of	151	or beginning initials (baving no proper name) First initial W	
Wilmington Red Cross Sanitarium	275	World War Veterans Loan Fund	295	Page 45	
Wilmington Base Ball Inc., Wilmington Base Ball Club, Inc.	277	Wright Real Estate Co.,	297	Corporations beginning with NUMBERS tefer to subindex	
Vhite Ice Cream & Milk Co.	269	Wright Development Co.	299	sheet N-O	
Wilmington Light Inf. Beach Club	265				

COTTCO UNIVERSAL—THE ADAPTABLE INDEX—INSTRUCTIONS

1. Cott UNIVERSAL Indexes are comprehensive; they are safe, because blocks of ample capacity which give page reference to both "Segregated" groups and "Mixed Name" groups are designated by large bold first letter or first two letter alphabet divisions arranged in a vertical column, always on the front of one or the other of two subindex or key sheets, one as page reference to individuals or surname, the other to Corporations, Firms, and special groups. These sheets follow surname initialed tabbed sheets.

Note: The Corporation & Firm subindex sheets are not put in Indexes to Marriages, Births, Deaths, Estates, and the like.

2. There is a variation of "Frequently Occurring" names in different localities. To set up Cott UNIVERSAL Indexes so they will be best adapted to your use, predetermine and segregate at least 20, preferably 50 or 60 of your most frequently occurring names in each volume. You have a knowledge of many such names, but to take full advantage of this feature consult your present Indexes.

3. Our policy when paging sheets required for "Mixed Name" groups is to provide paged leaves for

3. Our policy when paging sheets required for "Mixed Name" groups is to provide paged leaves for five to ten "Segregated Name" groups under each unit. There are always some "Extra Sheets" in each volume back of a tab so lettered. These extra sheets are for three purposes: First, to draw on, page and assign frequently occurring names beyond those we have paged for same; second, for the continuation of those groups which require more than the original sheet (two pages); third, to control "Mixed Name" groups (see instruction No. 7). When all the extra sheets are used Cott UNIVERSAL Indexes can be expanded until each unit becomes a separate volume. (See instruction No. 9.)

4. Preferably typewrite your frequently occurring names, both individuals and Corporations & Firms in the correct ruled block of the proper subindex or key sheet as designated by tab sheet. Assign the first one to page as shown at bottom of Surname or Individual Name subindex sheet. Each segregated group is given one sheet, two pages. Establish other segregated groups in like manner on succeeding pages. Frequently occurring names may be arranged in blocks either alphabetically or in order as to their frequency. Start names in Column 1 adjacent to Key Table and work to left. The large blocks generally permit writing names on every other line. When same name is differently spelled write the different spellings in correct block and refer to same page number.

5. Special groups should be made of (1) Schools, School Trustees, Colleges, Board of Education; (2) Churches, Church Boards; (3) Cemeteries; (4) Lodges, and other classifications. When so indexed make cross references in the proper block on correct Corporation & Firm subindex sheets. For example, write Schools, School Trustees, on S subindex sheet and assign to page in S unit; and in proper block on B sheet write Board of Education—see Schools. On C subindex sheet write College—see Schools.

6. "Key Tables" in the large blocks designated by first letter or first two letters give mixed group page numbers. Enter them line after line, starting them on the right hand page number indicated. The group is continued on back of sheet. When both sides of a numbered sheet are filled, insert an unnumbered or extra sheet immediately following and number it (preferably in red) the same number on both sides of the sheet as appears on the left hand page at the point inserted. Any number of sheets can be added for continuation of a group, and in addition to the number that you put on both sides of the extra sheet inserted, we suggest the lettering of each added sheet A, B, C, D.

7. When any name or names included in a "Mixed Name Group" develop a large number of entries, segregate them and thus control mixed name groups. The mixed names remaining must be written on a new sheet and properly paged.

8. Cott UNIVERSAL is the only modern Index that will cause many names differently spelled and of like pronunciation such as Schaffer-Shafer, Lowery-Lowrey-Lowrie, Pierson-Pearson, Read-Reed-Reid, Deitrick-Dietrick, etc., to be found on the same "Mixed Group" page. We do not claim the key tables will bring together in the "same" mixed group all names of like pronunciation and differently spelled, but tables being so planned as to automatically do so on many of the more common names coming under this class, is a convenience to searchers. At times they may have to refer to different "Mixed Group" pages when not certain as to the spelling of name.

9. Cott UNIVERSAL Indexes permit of expansion until each volume contains but one unit, designated by a tabbed sheet. When "supplies to expand" are required, it is only necessary to tell us which volume or volumes must be expanded or split. Our complete files will enable us to furnish correct supplies. When a certain volume must be expanded, it is economy to expand others containing two or more units, in which there may remain only a few "extra sheets."

10. This Index is not complicated but there is one right way to start it. If in doubt, write to the Patentees and makers, The Cott Index Company, Columbus, Ohio. When necessary to expand insist on genuine Cott supplies. Preferably order them through the firm stated below, who made the original installation.

Corporations, Firms and Special